



कर्मचारी राज्य बीमा निगम  
(श्रम एवं रोजगार मंत्रालय, भारत सरकार)  
EMPLOYEES' STATE INSURANCE CORPORATION  
(Ministry of Labour & Employment, Govt. of India)



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09-10-2025

To

- All Deans - ESI PGIMSRs/Medical and Dental Colleges
- All Medical Superintendents - ESIC Hospitals
- Director (Medical) Delhi/Director (Medical) Noida

**Subject: Revised Standard specifications of Anaesthesia Work Station-reg.**

Respected Sir/Madam,

Reference is invited to ESIC Hqrs. Letter No. U-16/30/130/2024-ProcCell/EquipSpec/873288 dated 05.12.2024 (Web Upload Console No. 19042/2024), through which the standard specifications and cost estimation of Anaesthesia Workstation were uploaded on the ESIC website for utilization by user units/ESIC institutions.

Further reference is invited to this office email dated 04.08.2025, wherein it was instructed that the procurement process of Anaesthesia Workstation based on the aforesaid Hqrs. specifications circulated vide letter dated 05.12.2024 be kept on hold until further orders.

In continuation of the above references, please find enclosed therevised **broad-based specifications** of the Anaesthesia Workstation, as recommended by the duly constituted Committee comprising experts from ESIC institutions as well as external experts from premier/other Government institutions to evaluate the specifications and making the specifications broad based and technology agnostic for maximum participation of bidders, and duly approved by the Director General, ESIC. These revised specifications are issued **in supersession of earlier specifications** circulated vide Hqrs. Letter dated 05.12.2024 (Web Upload Console No. 19042/2024), with a view to facilitating wider bidder participation.

All ESIC Institutions are hereby advised to initiate/proceed with the procurement process of Anaesthesia Workstation in accordance with the revised specifications and guidelines as detailed below:

Sl. No.	Name of Equipment	Estimated Cost (including GST) in Rs. (excluding CMC)
1	Anesthesia workstation	Rs. 75 Lakhs (Rupees Seventy Five Lakhs Only)

- a. The revised specifications are broad-based for use by ESIC Institutions. Considering technological developments, institutions may incorporate generic technical modifications and additional tender conditions after assessing local requirements, in strict adherence to the ESIC Medical Equipment Manual and all applicable procurement guidelines (GeM/GFR/CVC/MII) and statutory provisions.
- b. All user units shall ensure evaluation of cost–benefit analysis, obtain necessary sanctions/approvals from Hqrs., and confirm adherence to ESIC norms, Delegation of Powers, infrastructure and manpower availability, and budgetary provisions before procurement.
- c. Since GeM is dynamic in nature, institutions must conduct due diligence in cost estimation prior to tendering. Cost references should primarily be drawn from GeM contracts/supply orders; where unavailable, market surveys or other prescribed methods (as per the Equipment Manual/Manual of Procurement of Goods) may be used.
- d. Procuring institutions must carefully assess whether the prescribed specifications are essential, or whether lower-specification equipment at a lower cost may adequately meet requirements, considering bed strength, ancillary facilities, location, and market conditions. Institutions must use GeM for cost estimation with appropriate specifications accordingly.
- e. In cases where the estimated cost exceeds Delegation of Powers or is outside ESIC norms, or exceeds the cost estimated by ESIC Hqrs. the Dean/Medical Superintendent shall seek prior in-principle approval from Hqrs., with proposals submitted in the prescribed proforma along with full justification, cost–benefit analysis, recommendations, and certification from local Finance & Accounts.

- f. A pre-bid meeting/conference should invariably be conducted by the procuring location. During the course of the pre-bid meeting, if any clause within the specifications framed by ESIC Headquarters is found to be restrictive in nature, such clauses may be amended or removed, provided that the reasons for doing so are duly recorded. The technical evaluation shall thereafter be carried out based on the revised specifications and applicable criteria. Any such modifications must be promptly communicated to the Procurement Cell, ESIC Headquarters.

It is reiterated that the Head of the Institution shall be solely responsible to ensure that procurement is carried out strictly in compliance with ESIC norms, Government of India procurement guidelines (GeM/GFR/CVC/MII), and the ESIC Medical Equipment Manual. Institutions must ensure that:

- Only generic specifications are adopted.
- Adequate infrastructure and manpower are available.
- Prior approval for starting services is obtained from ESIC Hqrs.
- Cost–benefit analysis, reasonableness of rates, and optimum utilization are ensured.
- Local financial concurrence/vetting is obtained.
- Under no circumstances does any procured equipment remain unutilized.

This issues with the approval of Director General, ESIC.

Yours sincerely,

Dy. Medical Commissioner (RC & PC)

**Encl: Revised Specifications of Anesthesia Workstation**

Copy to:

1. All Zonal Medical Commissioners.
2. PPS to DG/CVO/FC and PPS to MC(MA)/MC(ME)/MC(MS)/MC(PC).
3. WCM, Hqrs with request for uploading on ESIC website

